

DAVID ALEXANDER STEIN

Technology Executive | CISO | CIO | Director of IT

Richmond, VA | 804.852.0855 | DAStein86@gmail.com | alexstein.tech

EXECUTIVE SUMMARY

Technology executive, architect, entrepreneur, and US Army veteran with 16+ years across data security, technology leadership, and network architecture, currently holding Director-level ownership of cloud architecture, devops, information security, and full regulatory compliance programs at an insurance technology SaaS organization. Founded and scaled an MSSP to 13 concurrent client contracts with six-figure ARR. U.S. Army officer with cyber operations leadership experience including command of training programs for 100+ personnel as well as Signals and Logistics leadership of 250+ personnel at the Division HQ level. Verifiable track record of building enterprise grade security and compliance functions from inception through certification, partnering with engineering and business stakeholders, and translating technology strategies into measurable business outcomes.

CORE COMPETENCIES

- Information Security Program Leadership
- Compliance (SOC 2, PCI DSS, GDPR, CCPA)
- Risk Management & Vulnerability Governance
- Incident Response & Forensic Investigation
- IT Operations & Infrastructure Leadership
- Vendor Selection & Contract Negotiation
- Team Leadership & Capability Development
- Cross-functional Stakeholder Engagements
- P&L Ownership & Business Development
- Cloud Strategy & Architecture (AWS, GCP, Azure)

PROFESSIONAL EXPERIENCE

Director of Information & Security

2022 – Present

Buddy - Richmond, VA · Insurance technology ecommerce and administrative SaaS platform

- Sole executive responsibility for information security, cloud architecture, regulatory compliance, and DevOps functions; acting as the primary technology leader for all security and infrastructure decisions.
- Established the company's information security and regulatory compliance program from inception, achieving and maintaining active compliance across SOC 2 Type 2, PCI DSS, GDPR, and CCPA. This company held no prior compliance posture at the time of hire.
- Designed and built the company's complete AWS production environment with associated CI/CD pipelines supporting automated deployments through testing, staging, and QA functions.
- Built and operated Buddy's internal IT infrastructure platform, including centralized endpoint administration (workstation provisioning, patch testing and distribution, endpoint security and EDR), identity and access management for corporate users, networking and connectivity tooling, and helpdesk and ticketing systems.
- Established an efficient partnership with the company's Chief Technology Officer and their associated development and product engineering teams to ensure unified strategies across architecture, security, infrastructure and application development.
- Operated a hybrid AWS/GCP cloud strategy, with GCP environment supporting AI/ML development workloads and AWS supporting the primary backend for all other core business and application architectural needs.
- Served as the primary point of contact for client security questionnaires, audit engagements, cyber incident response, and partner due diligence; provide ongoing security advisory to executive leadership and business stakeholders.
- Set and executed information security strategies, vendor selection/administration, tooling investments, budget management, and program roadmaps.

Founder & CISO

2018 – Present

Bluetec - Richmond, VA · Managed security and technology services firm

- Founded and operated a managed security and IT services firm with full P&L ownership across business development, service delivery, contract negotiations, vendor management, and client relationship administration.
- Scaled the practice to 13 concurrent and recurring MSP/MSSP contracts and approximately \$150K ARR, supplemented by \$20K – \$30K annually in non-recurring engagements (penetration testing, vulnerability assessments, network migrations, and misc. project work).

- Restructured operations in 2022 upon joining Buddy, transferring all recurring contracts to a partner MSP and continuing selective project-based engagements.
- Engagement portfolio spans incident response, security architecture, and regulatory compliance implementations, as well as cloud security administration across small and mid-market clients.

Senior Network Security Engineer

2018 – 2019

Lumber Liquidators - Toano, VA · Publicly traded national retailer

- Maintained a comprehensive information security program in support of 400+ retail stores and ecommerce platform operations.
- Recruited to design and operationalize endpoint security, vulnerability management, and email security controls across the enterprise environment.
- Conducted enterprise security assessments, identified critical infrastructure and process gaps, escalated findings to leadership, and drove remediation roadmaps across infrastructure and application teams.
- Led tactical security operations including event monitoring, incident triage, and vulnerability remediation tracking.

Network Engineer

2015 - 2018

Independent Container Line - Glen Allen, VA · International shipping enterprise, US and European offices

- Owned and administered global IT infrastructure across multiple US and European offices including network architecture, security operations, server environments, and end-user computing.
- Led major initiatives including Microsoft Azure adoption for identity management, disaster recovery, and application hosting, an enterprise-wide Windows 10 migration, endpoint administration through SCCM, Cisco Nexus and Meraki integrations, and Citrix XenApp implementation for distributed user environments.
- Concurrent leadership of the Employee Focus Group: 10-person cross-functional team driving employee engagement programs and charity fundraising.

Migration Project Manager / Deskside Support

2014 – 2015

VCU Health Systems (Networking Technologies + Support), Richmond, VA

- Promoted to project manager within six months of hire.
- Led a six-technician team through the migration of 10,000+ workstations across 30+ departments and statewide office locations, closing six months ahead of our forecasted schedule.

IT Manager

2010 – 2014

Fuller Dentistry, Midlothian, VA

- Promoted from office assistant to IT manager; established and operated full small-business technology stack including HIPAA-compliant network and security controls.
- Implementation and administration of on-premises Active Directory capabilities including identity management, group policy enforcement, and file share functions.

MILITARY SERVICE

First Lieutenant — Cyber & Signal Operations

2013 – 2019

U.S. Army National Guard, Virginia

- **91st Cyber Brigade, 143rd Cyber Warfare Company (2017 – 2019):** Network Warfare Team Leader in one of the Army's earliest Guard cyber units. Led training program design and capability development for an approximately 100-person cyber warfare company. Partnered with sister units on joint operations including Task Force Echo. Managed delivery of penetration testing and vulnerability assessment services to state and municipal government clients.
- **29th Infantry Division (2013 – 2017):** Signals Officer and Executive Officer in dual-role assignment supporting Division HQ Operations and Signals companies; supporting 400+ personnel through deployment and garrison operations.

EDUCATION & CERTIFICATIONS

Bachelor of Science, Anthropology — Virginia Commonwealth University, Richmond, VA

Certifications & Clearance: CompTIA Security+ | U.S. Department of Defense Secret Clearance

Honor Graduate - Signal Basic Officer Leadership, Fort Gordon, GA